

# JOB HIRING BNI - IPB

7-8 November 2025



# we're hiring



ADP BNI



ODP RETAIL BANKING  
RM SME



BINA BNI



ODP GLOBAL ANALYST PROGRAM



# Officer Development Program (ODP) Retail Banking - RM SME

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is designed to be a future leader and professional in retail segment functions which mainly focuses on marketing activities for retail banking business, credit analysis activities, managing relationship customers and potential customers, monitoring and maintaining portfolio quality to achieve targets that have been set to provide optimal profits for BNI Retail Banking Business.

# ODP Retail Banking

## Relationship Manager SME

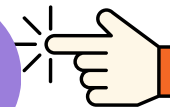
### General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
  - S1 : 3.00, max age : 25
  - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 450 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Have an interest to expand career in sales / marketing
- Willing to be placed all over Indonesia to support retail segment business in regional

**Apply Now**



**[bni.id/JFIPB-NOV2025](https://bni.id/JFIPB-NOV2025)**



### Required Skills

- Proactive and highly initiative
- Strong in persuasion & negotiation
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking



# **Recruitment Process Officer Development Program Retail Banking - RM SME**



# Officer Development Program (ODP) Global Analyst Program

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Global Analyst Program covers Treasury, Corporate Banking, & International Banking.



# ODP Global Analyst Program

## General Qualifications

- S1 /S2 from reputable universities with relevant field of studies with the minimum GPA
  - S1 : 3.00, max age : 25
  - S2 : 3.25, max age : 28
- Proficient in English and submit your score in the application TOEFL min. 550 or equivalent (We only accept score provided by official /authorized institution and valid).
- No member of nuclear family currently works in BNI (i.e., parents, siblings).
- Single, never been married, and willing to remain unmarried during the journey of this program
- Willing to be placed all over Indonesia

## Required Skills

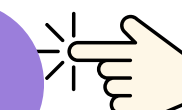
- Proactive and highly initiative
- Excellent in interpersonal and communication
- Oriented towards customer satisfaction
- Good in critical & analytical thinking



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# Recruitment Process Officer Development Program Global Analyst Program



# Asisstant Development Program (ADP)



# ADP



## Qualifications

- Indonesian Citizens
- Physically and mentally resilient
- Height :
  - Male : Min. 165 cm
  - Female : Min. 157 cm
- D3 / S1 from universities with the minimum GPA:
  - D3 : 2.75, max age 24
  - S1 : 2.75, max age 26
- Excellent in interpersonal and communication
- Never been involved in drugs or violations of the law, as proven by a Police Record Certificate (SKCK)
- Single, never been married, and willing to remain unmarried during the journey of contract



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# Recruitment Process

## Assistant Development Program (ADP)



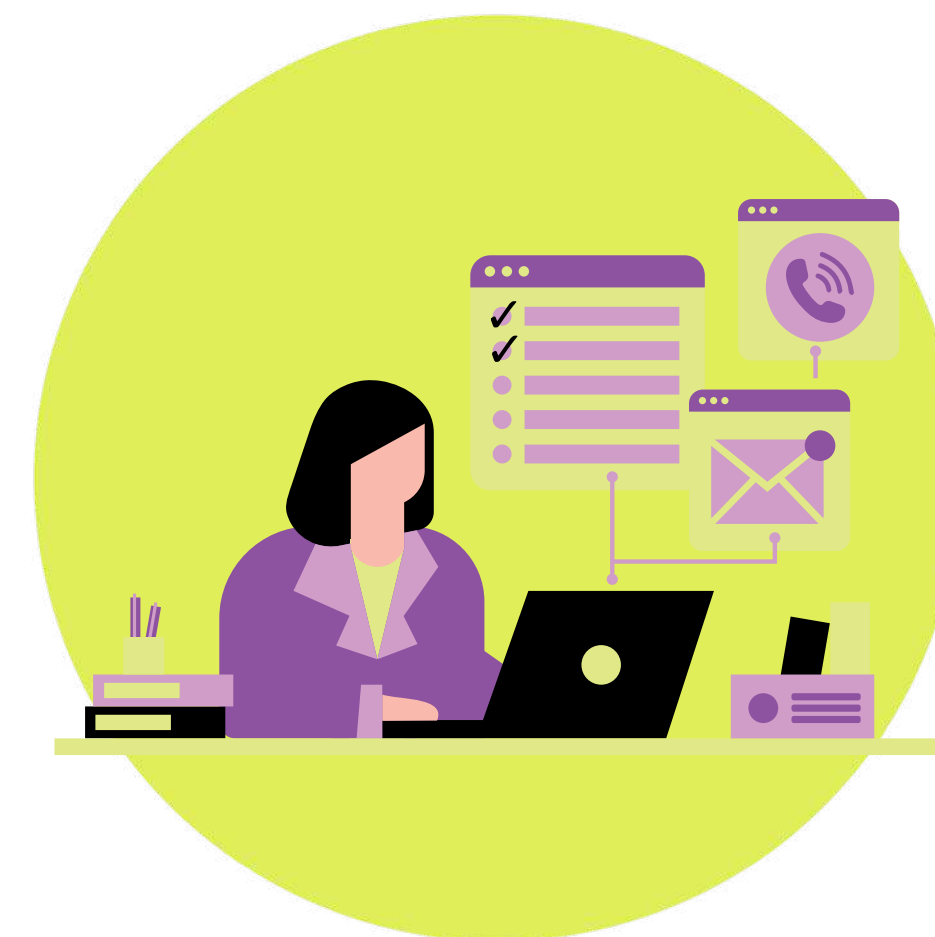


**BINA  
BNI**

# BINA BNI

## Qualifications

- Indonesian Citizens
- Physically and mentally resilient
- Education :
  - Senior High School : final year report card average grades min. 7
  - D1 - S1 : GPA min. 2,5
- Age : 18 - 25 years old
- Excellent in interpersonal and communication
- Never been involved in drugs or violations of the law, as proven by a Police Record Certificate (SKCK)
- Get parental consent to participate in the BINA BNI internship program
- Single, never been married, and willing to remain unmarried during the journey of this program
- Never had any work experience (Fresh Graduate)



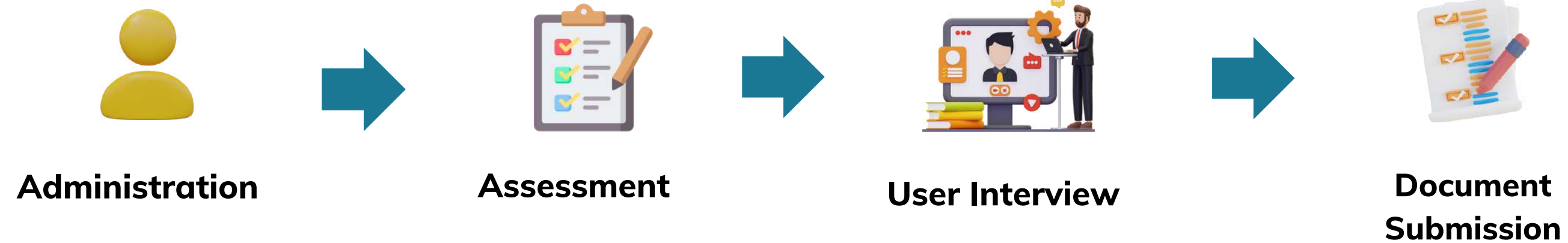
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# Recruitment Process

## BINA BNI





**So, What Are You Waiting For?  
Let's Apply Now! :)  
and Join to Become  
BNI Hi-Movers**