



EMBASSY OF DENMARK
Jakarta

VACANCY
ENERGY & ENVIRONMENT ADVISOR (COMMERCIAL)
EMBASSY OF DENMARK IN INDONESIA

Position:	Energy & Environment advisor (Commercial)
Terms of employment:	Full time (37 hours weekly) two-year fixed-term contract with possibility of extension.
Starting date:	As soon as possible.
Salary range:	Basis gross annual salary IDR 309,000,000 (with possibility of additional allowances for special qualifications)
Location:	Embassy of Denmark in Jakarta, Menara Rajawali, 25 th Floor, Jl. DR Ide Anak Agung Gde Agung, Kawasan Mega Kuningan, Jakarta 12950.
Deadline for application:	Wednesday 17 December 2025

Would you like to work with green transition and business development in Indonesia? The Embassy of Denmark in Indonesia is looking to hire a Local Energy Advisor (Commercial) to join our Embassy as soon as possible. The main task will be to drive business development in the area of renewable energy, energy efficiency, environment and decarbonization and to guide Danish companies to navigate the Indonesian and Southeast Asian market. This role also requires a depth of knowledge and networking with Indonesian stakeholders such the private, and public sectors including but not limited to State-Owned Enterprises, ministries, think-tanks, and private companies

JOB DESCRIPTION

We are looking for a dynamic, high-performing, self-motivating, creative and sales-driven energy advisor that can drive and spark the interest of the Indonesian and Southeast Asian markets for Danish businesses within the energy sector. You will be part of the embassy's trade team, and responsibilities will include driving commercial initiatives that are aligned with Danish companies' goals in the market which has a strong focus on decarbonization, environment, renewable energy generation, and energy efficiency development. The role requires you to have a strong commercial mind-set and interests in promoting Danish solutions within green transition. Identifying opportunities in the market is also important to navigate your clients. You are able to identify, develop and drive larger business concepts and eager to be part of a busy and dedicated team at the Embassy of Denmark in Jakarta and among colleagues in the Southeast Asia region. We expect you to engage with both private and governmental local stakeholders and to drive the complete sales and execution process in the Indonesian and Southeast Asian market (in collaboration with your team and regional colleagues) by linking your knowledge of the market opportunities and demands for Danish strongholds and solutions within the green transition. Other tasks can be added based on your skills and performance. You will report to the Head of Trade.

QUALIFICATIONS

- Preferably a Master in Science, Engineering, Business, Economics, or other commercially relevant education.
- Minimum 5 years' work experience within the Energy and/or Environment Sector in Indonesia and preferably with experience from renewables, energy efficiency and green transition. Knowledge of Danish strongholds within green technologies is an advantage, but not a must.
- Working experience from both private companies and governmental institutions will be an advantage.



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- Strong ability to identify business opportunities and develop business concepts.
- Ability to think out of the box and kick-start new ideas and take them to the next level.
- Fluency in Bahasa Indonesia and English, both written and spoken. Strong analytic skills a preference.
- A great communicator and experienced in building strong and lasting customer relations; strong in client-facing management
- A team player (and customer oriented).

WHAT WE OFFER

An international, exciting and dynamic work environment with travel opportunities in Indonesia as well as business promotion travels to Denmark and the Southeast Asian market. Collaboration with Danish sector specialists and commercial colleagues at the Danish embassies in Southeast Asia as well as Indonesian stakeholders that together with you will strengthen the understanding of the challenges and investment opportunities within the green transition in emerging economies. The Embassy is offering a two-year contract with possible extension. Your salary will reflect your qualifications, relevant experience and proven work-related results. Basis gross annual salary is 309,000,000 IDR. We would like you to start as soon as possible (subject to security approval).

APPLICATION AND RECRUITMENT PROCESS

Please send your application (cover letter, CV, proof of relevant education, recommendations and 2-3 references with contact details - no other documents required) by e-mail to: Embassy of Denmark, E-mail: jktambvacancy@um.dk - marked 'Energy & Environment Advisor (Commercial) and your name' before Wednesday 17 December 2025.

The Embassy is obliged to follow EU-rules of handling personal information (GDPR) when we receive and process job applications. Our processing of personal information will rely on your consent (art. 6, no. 1 litra a). Please read the privacy policy of the Danish Ministry of Foreign Affairs before applying (<https://um.dk/en/about-us/organisation/contact-information/the-ministry-of-foreign-affairs-of-denmark-personal-data-policy/>). By sending your application, you actively consent to our processing of your personal information. In the above-mentioned policy you can read more about your rights (among others your right to withdraw your consent), how we process your data and how to complain about our processing of your personal data.

The Embassy values equal opportunities and welcomes applications from all qualified individuals, regardless of race, sex, religion, age, or disability.

Please note that only short-listed candidates will be contacted. Interviews is expected to take place in early January 2026. The selected candidate must provide a "No Criminal Record" and successfully pass security clearance by Danish authorities before appointment.

Questions

For any questions regarding this position, please contact:
Mr. Morten Kruse, Head of Trade, morkru@um.dk

About us

For more information about the Embassy, see our web page <https://indonesien.um.dk/en>.
